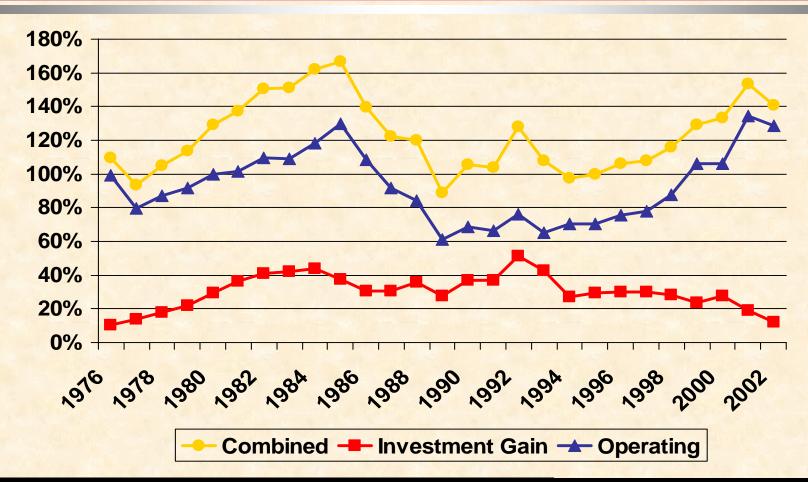
Presentation to House Judiciary Tort Reform Ad Hoc Study Committee of South Carolina

Jim Hurley, ACAS, MAAA
Chairperson
Medical Malpractice Subcommittee



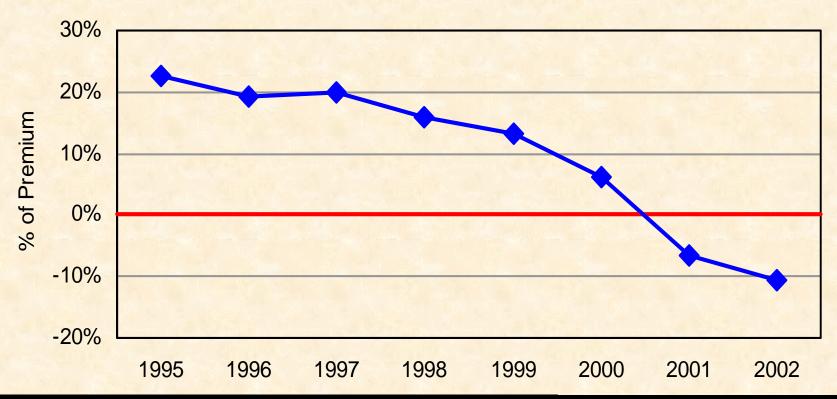
- Purpose To Discuss
 - Overview of financial results
 - Ratemaking
 - Tort reform

- Insurance Industry A.M. Best
 - Combined ratio: 130% → 153% → 141% (est)
 - Operating ratio: 106% → 134% → 128%
- Industry Has Changed
 - Significantly populated by "specialty" insurers
 - Many provider-owned/operated

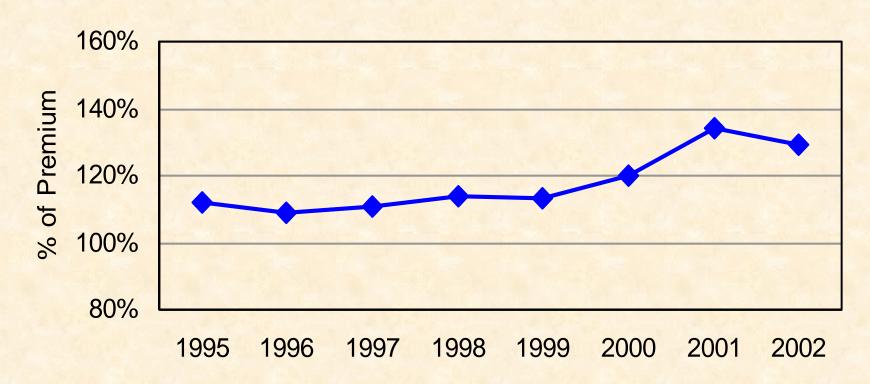


- Recent Financial Results (29 companies)
 - Drivers
 - How did it happen?

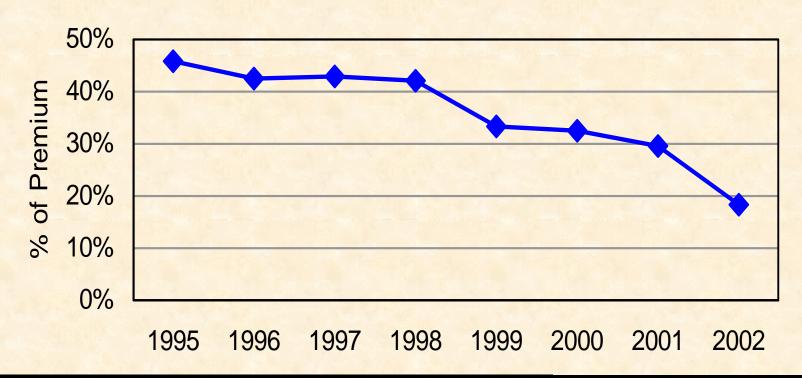
Calendar Year Operating Results Turn Negative



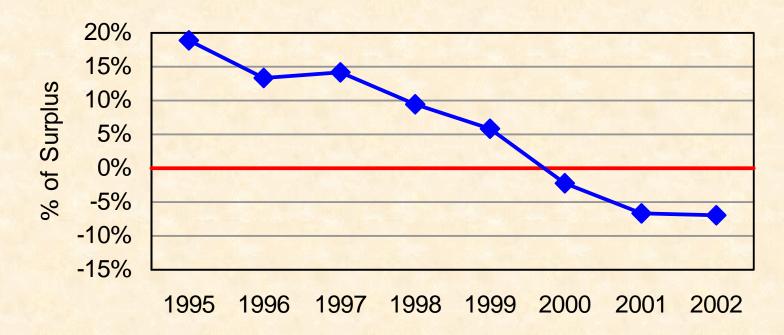
Driver #1 - Combined Ratio



Driver #2 - Investment Income Declines



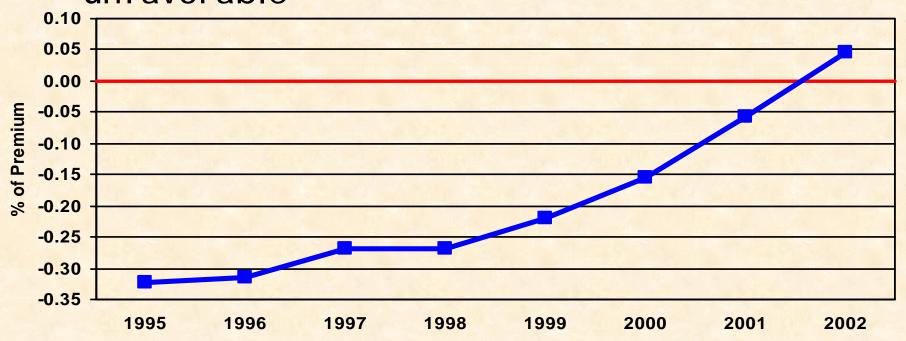
Capacity - Surplus Change Turns Negative



How...?

- Flat rates during the 1990s
- Low loss cost trends
- Favorable reserve development (see graph next page)
- Spread in bond yields vs. inflation, equities
- Compete/expand (mid 90s)
- Trends pick up (late 90s)
- Reserve development turns negative (2000+) (see graph next page)
- Bond yields/equities fall
- Reinsurance

 Reserve development from favorable to unfavorable



- What About Rates?
 - Loss driven
 - Prospective
 - No recoupment
 - Impact of investment income

■ Tort Reform — Academy 1996 Study

- Coordinated package
- Keys: Non-economic cap (low enough) and mandatory collateral source
- Caveats
 - immediate rate reduction
 - mitigate rate increases
 - make loss environment more predictable
 - poor reforms could cause increases

• Questions ??



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